## **PCT**

# WORLD INTELLECTUAL PROPERTY ORGANIZATION International Bureau



INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

(51)	International Patent Classification: G06F 17/60	A1	1 ()	tional Publication Number: tional Publication Date:	<b>WO 00/38093</b> 29 June 2000 (29.06.2000)
(21)	International Application Number:	PCT	/US99/26154	Published	
(22)	International Filing Date: 05 November	1999		Published	
(30)	Priority Data: 09/216,464 18 December1998 (18.	12.19	98) US		
(60)	Parent Application or Grant CANTOR FITZGERALD SECURITIES [/ Howard [/]; (). FRASER, Stuart, A. [/]; (). (). RUBEN, Bradley, N.; ().				

## (54) Title: AUTOMATED PRICE IMPROVEMENT PROTOCOL PROCESSOR

(54) Titre: PROCESSEUR POUR PROTOCOLE D'AMELIORATION AUTOMATISEE DE LA FIXATION DES PRIX

#### (57) Abstract

A data processing system for implementing transaction management of auction-based trading for specialized items such as fixed income instruments. The data processing system provides a highly structured trading protocol implemented through a sequence of trading paradigms. User workstations (10) are linked to a central server (20), which includes controlling software. Access to trading activity is accomplished at communication server (30) and remote server (40). In accordance with the protocol, bids and offers may be entered into the system, or cleared, or participants given the opportunity to revise their bids and offers, depending on the trading state of the system. The protocol enhances trading efficiency, rewards market makers, and fairly distributes market opportunity to system users.

#### (57) Abrégé

Cette invention se rapporte à un système de traitement de données permettant de réaliser la gestion de transactions sur un marché aux enchères pour des objets spécialisés, tels que des valeurs à revenu fixe. Ce système de traitement de données fournit un protocole d'échange hautement structuré, réalisé par l'intermédiaire d'une séquence de paradigmes d'échange. Les stations de travail (10) des utilisateurs sont reliées à un serveur central (20), lequel contient un logiciel de commande. L'accès aux activités d'échange se fait par un serveur de communication (30) et par un serveur distant (40). En fonction du protocole, les offres d'achat et de vente peuvent être entrées dans le système ou liquidées, ou alors les participants reçoivent l'opportunité de revoir leurs offres d'achat et de vente, en fonction de l'état du marché. Ce protocole améliore l'efficacité de l'échange, récompense les acteurs du marché et distribue équitablement les opportunités aux utilisateurs du système.



# WORLD INTELLECTUAL PROPERTY ORGANIZATION International Bureau



#### INTERNATIONAL APPLICATION PUBLISHED UNDER THE PATENT COOPERATION TREATY (PCT)

(51) International Patent Classification <sup>6</sup> :		(11) International Publication Number:	WO 00/38093
G06F 17/60	A1	(43) International Publication Date:	29 June 2000 (29.06.00)

(21) International Application Number: PCT/US99/26154

(22) International Filing Date: 5 November 1999 (05.11.99)

(30) Priority Data: 09/216,464 18 December 1998 (18.12.98) US

(71) Applicant: CANTOR FITZGERALD SECURITIES [US/US]; One World Trade Center, New York, NY 10048 (US).

(72) Inventors: LUTNICK, Howard; 200 East 69th Street, New York, NY 10021 (US). FRASER, Stuart, A.; 18 Maple Way, Armonk, NY 10504 (US). PAUL, Bijoy; 2400 Fountain View, Apartment 214, Houston, TX 77057 (US).

(74) Agent: RUBEN, Bradley, N.; Hopgood, Calimafde, Kalil & Judlowe, 60 East 42nd Street, New York, NY 10165 (US).

(81) Designated States: AE, AL, AU, AZ, BA, BB, BG, BR, CA, CN, CU, CZ, EE, GD, GE, HR, HU, ID, IL, IN, IS, JP, KP, KR, KZ, LC, LK, LR, LS, LT, LV, MG, MK, MN, MX, NO, NZ, PL, RO, SG, SI, SK, TR, TT, UA, UZ, VN, YU, ZA, ARIPO patent (GH, GM, KE, LS, MW, SD, SL, SZ, TZ, UG, ZW), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TI, TM), European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE), OAPI patent (BF, BI, CF, CG, CI, CM, GA, GN, GW, ML, MR, NE, SN, TD, TG).

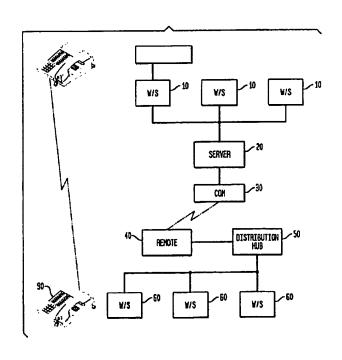
Published

With international search report.

(54) Title: AUTOMATED PRICE IMPROVEMENT PROTOCOL PROCESSOR

#### (57) Abstract

A data processing system for implementing transaction management of auction-based trading for specialized items such as fixed income instruments. data processing system provides a highly structured trading protocol implemented through a sequence of trading paradigms. User workstations (10) are linked to a central server (20), which includes controlling software. Access to trading activity is accomplished at communication server (30) and remote server (40). In accordance with the protocol, bids and offers may be entered into the system, or cleared, or participants given the opportunity to revise their bids and offers, depending on the trading state of the system. The protocol enhances trading efficiency, rewards market makers, and fairly distributes market opportunity to system users.



#### FOR THE PURPOSES OF INFORMATION ONLY

Codes used to identify States party to the PCT on the front pages of pamphlets publishing international applications under the PCT.

ania nenia tria tralia rbaijan	ES FI FR GA	Spain Finland Prance	LS LT LU	Lesotho Lithuania	SI SK	Slovenia
oria Oralia	FR					Slovakia
tralia				Luxembourg	SN.	Senegal
		Gabon	LV	Latvia	SZ	Swaziland
rcaijan	GB	United Kingdom	MC	Monaco	TD	Chad
	GB GB		MD		TG	Togo
nia and Herzegovina		Georgia		Republic of Moldova		
bados	GH	Ghana	MG	Madagascar	TJ	Tajikistan
gium	GN	Guinea	MK	The former Yugoslav	TM	Turkmenistan
kina Paso	GR	Greece		Republic of Macedonia	TR	Turkey
garia	HU	Hungary	ML	Mali	TT	Trinidad and Tobago
in	IE	Ireland	MN	Mongolia	UA	Ukraine
zi)	IL	Israel	MR	Mauritania	UG	Uganda.
ıruş	IS	Iceland	MW	Malawi	US	United States of America
ada	IT	Italy	MX	Mexico	UZ	Uzbekistan
tral African Republic	JP	Japan	NE	Niger	VN	Vict Nam
.eo	KE	Kenya	NL	Netherlands	YU	Yugoslavia
tzerland	KG	Kyrgyzstan	NO	Norway	zw	Zimbabwe
e d'Ivoire	KP	Democratic People's	NZ	New Zealand		
neroon		Republic of Korea	PL	Poland		
12	KR	Republic of Korea	Pľ	Portugal		
 a	KZ	Kazakstan	RO	Romania		
_				***************************************		
many				•		
mark						
ch ma	•	Republic LC ny LI rk LK	Republic LC Saint Lucia ny L1 Liechtenstein rk LK Sri Lanka	Republic LC Saint Lucia RU ny L1 Liechtenstein SD nk LK Sri Lanka SE	Republic LC Saint Lucia RU Russian Federation  ny L1 Liechtenstein SD Sudan  rk LK Sri Lanka SE Sweden	Republic LC Saint Lucia RU Russian Federation  ny L1 Liechtenstein SD Sudan  nk LK Sri Lanka SE Sweden

# Description

# AUTOMATED PRICE IMPROVEMENT PROTOCOL PROCESSOR

#### Field of the Invention

The present invention relates to data processing systems for assisting in financial transactions. More particularly, the present invention relates to a data processing apparatus and method for the managed trading of select classes of assets including securities, financial instruments, commodities, and their derivatives in accordance with specific protocols in an auction format with controlled sequences of auction events. The inventive system is presented in the context of selected fixed income financial instruments auction for fairly and quickly transacting bid-offer trading, while providing for distribution of trading incentives.

#### Statement of Related Case

This application is a continuation-in-part of application serial number 08/766,733, filed December 13, 1996, now pending, the disclosure of which is incorporated herein by reference.

#### BACKGROUND OF THE INVENTION

Economic activity has at its centerpiece the buyer-seller transaction for all goods and services produced and consumed in the market economy. It is the fundamental mechanism that allocates resources to producers and output to consumers. The operation of the buyer-seller mechanism can and often is a critical determinant of economic efficiency and when operated properly, will substantially enhance market performance.

Through history, there have been many different approaches adopted to bringing buyers and sellers together, each with the key objective of permitting transactions at

-2-

10

15

20

25

30

35

or as close as possible to the "market" price of the goods satisfying the desires of both buyers and sellers. definition, the market price is the price (in given currency terms) that a fully educated market, given full access will transact select goods. Discovery of the market price can only be accomplished by permitting full access to the transaction by essentially all potential buyers and sellers and allowing expression of each party's desires. However, the buyer-seller transaction must be structured to operate at very low costs-or it will distort the market price of goods with artificially high transaction costs. Thus, as can be seen, the two keys to effective buyer/seller transactions-full access of expression and knowledge coupled with low transaction costs-can be and are often conflicting, necessitating trade-offs between trading efficiency and market knowledge.

One well-known and particularly successful buyerseller transaction system is known as the "open outcry
auction". This involves a process wherein buyers and
sellers collect in one location and brokers present prices
for select goods to the group, via simple vocal offerings.
This approach has been used for almost all kinds of goods,
but is particularly useful where there are no established
trading locations or markets for the selected items. It is
the dominant trading forum for exotic items such as rare
pieces of art and the like. Although successful in
bringing interested parties to the transaction, the overall
process can be very expensive, adding significantly to the
market-distorting transaction costs.

Open outcry auction techniques, modified over time, have also found successful application in many trading activities, including the buying and selling of farm produce and livestock, commodities contracts, futures contracts on a variety of items and-particularly germane to the preferred embodiment of the present invention-fixed income securities. Many of these trading activities focus on the buying and selling of essentially fungible items,

5

10

15

20

25

30

35

40

45

-3-

that is, items that are without meaningful differentiation from like items on the market. For example, a bushel of wheat for February delivery is considered for sale and delivery at a price independent from its source. Similarly, a 30-year U.S. Treasury bond paying a coupon rate of 6.75% and having an August 1996 issue date is indistinguishable from one owned by another investor. Accordingly, the price buyers are willing to pay and sellers willing to accept defines the market price of all 30-year U.S. Treasury bonds of that same vintage, allowing open outcry auction trading that is transparent as to its sources.

The fixed income securities issued by the United States government are known as U.S. Treasuries. These instruments typically span maturity terms at issue of 13 to 52 weeks (T-bills), one to ten years (notes), and up to 30 years (Bonds). The T-Bills are pure discount securities having no coupons. Almost all other Treasuries having longer terms are coupon notes or bonds, with a defined interest payment cycle of semi-annual payments to the holder. An additional and more recent type of Treasury security provides for inflation indexed payments.

Treasuries have characteristics that make them especially useful for the purpose of the present invention and, therefore, are used exclusively in the following discussions with the fundamental tenet that the principles may be applied to other types of assets, including securities, financial instruments, commodities, and their derivatives without departing from the inventive concepts.

New Treasury securities are auctioned by the U.S. government at pre-established auction dates. The auction prices for the Treasuries having a face value with a set coupon rate will define the issuance yields of the security. After the auction, the Treasuries enter the secondary market and are traded typically "over the counter," i.e., without a defined exchange. As inflation expectations and supply and demand conditions change, the

prices of recently auctioned Treasuries fluctuate on the secondary market. The new prices are reflected by competing bid and ask prices communicated among institutions, banks, brokers, and dealers in the secondary

-4-

The newly auctioned securities are traded with and in conjunction with the securities issued in earlier auctions. In this context, some securities are traded more often than others and are called the "actives"; the actives usually correspond to the recently issued securities as opposed to the older securities in the market. Indeed, some older securities are infrequently traded, resulting in an illiquid market that may or may not reflect the market-determined interest rate for the more current securities at the same maturity length.

As can be realized by the foregoing description, the very size and diversity of the Treasury market implicates an unprecedented level of sophistication by market participants in the bidding, offering, buying, and selling transactions involving these securities. The very complexity associated with the transaction and the scale of trading undertaken by banks, brokers, dealers, and institutional participants necessitates a rigidly structured approach to trading.

In the past, open outcry auction bond brokering has served its customers well, providing efficient executions at nearly accurate market pricing. The open outcry auction applied to bond trading was implemented by a broker working with a collection of customers to create and manage a market. Typically, customer representatives—for both buyers and sellers—would congregate at a common location (e.g., a single room) and communicate with each other to develop pricing and confirm transactions. This process involved representatives expressing various bid and offer prices for the fixed income security at select volumes (i.e., how many million dollars of bonds at a given maturity). This expression took the form of the loud oral

5

15

20

25

30

35

40

45

10

15

20

25

30

35

-5-

"cry" of a customer-proposed bid or offer and the coordination with the fellow representatives regarding the extraction of complimentary positions-until a transaction match was made and a deal done. This "trade capture" process relies on after-the-fact reporting of what just transpired through the oral outcry trade.

Recently, the trade capture process was performed by designated clerks inputting data into electronic input devices. An input clerk would attempt to interpret the open outcry of many individual brokers simultaneously, making verbally known the trading instructions of their customers. The quality of the data capture was a function of the interpretive skill of the input clerk, and the volume and the volatility of customer orders. A significant drawback to this type of auction data capture process is the difficulty in discerning the distinct trading instructions verbalized in rapid succession during a quickly moving market, so that an accurate sequence of data can be captured.

The many permutations of this process will be discussed in detail below. At this juncture, suffice to say that, at lower volumes of transactions existing at the time of its development, and the lack of suitable alternatives, the open outcry auction process remained the dominant trading mechanism for decades. However successful, this approach was not perfect. Indeed, in recent years, some of the problems in an open outcry auction forum have been amplified by the vastly increased level of trading now undertaken in the fixed income field. Without attempting to be comprehensive, difficulties would occur by the injection of trader personalities into the open outcry auction process. For example, a loud, highly vocal representative may in fact dominate trading-and transaction flow-even though he/she may only represent a smaller and less critical collection of customers. Although such aggressive actions at open outcry auction may be beneficial to those particular customers in the short

run, overall, such dominance of the trading can and will distort pricing away from the actual market and leave some buyers and sellers unsatisfied.

-6-

Other problems exist in open outcry auctions that retard efficient trading. The speed at which trading flows and the oral nature of the auction process injects a potential for human error that often translates into many millions of dollars committed to trades unrelated to customer objectives. On some occasions, the broker is left at the end of each trading day with a reconciliation process that may, under certain market conditions, wipe out all associated profit from that day's trading. Also, customers may quickly change direction regarding the trading, based on new information available to the market. Shifting position or backing out of a previously committed transaction on very short notice is often very difficult in the traditional open outcry process.

There have been many past efforts to incorporate computers into trading support for select assets and financial instruments, including automating the auction process through systems that control auction protocols. Indeed, almost all trading today involves some computer support, from simple information delivery to sophisticated trading systems that automate transactions at select criteria. However, these systems have not significantly impacted the issues presented relating to satisfying the complex desires of buyers and sellers in completing a transaction as they relate to open outcry auction and traditional trading in the fixed income field. It was with this understanding of the problems with certain trading processes involving the buyer and the seller that formed the impetus for the present invention.

#### OBJECTS AND SUMMARY OF THE PRESENT INVENTION

It is, therefore, an object of the present invention to provide a data processing system to implement a trading system capable of high volume trading activity.

10

15

20

25

30

35

40

45

5

10

15

20

25

30

35

-7-

It is another objective of the present invention to provide a data processing method supporting a transaction enabling process for trading securities at accelerated levels with minimal errors and costs.

It is yet another objective of the present invention to provide a data processing system to support a formalized trading protocol governing the control of trading on a bid/offer market.

It is also another object of the present invention to provide a system for collecting, displaying, and distributing in real time information on current market activity in securities and processing this information to quantify the extent of order and trading activity of participants in real time.

It is another objective of the present invention to provide an apparatus for the select processing of several types of data wherein data is qualified prior to use and translating the qualified data into order and trading states for fixed income securities.

It is yet another objective of the present invention to provide a data processing system that provides controlled access to trading commands pursuant to preestablished interactive, rather than traditional bidding, offering, and trading criteria.

It is yet another objective of the present invention to provide a computer system that includes multiple workstations linked by high speed communication loops to permit rapid distribution and exchange of market data to participants.

It is still another objective of the present invention to provide a system that by granting priorities rewards participants that create liquidity while insuring participants' orders are satisfied in an orderly and equitable fashion.

It is another object of the present invention to encourage buyers and sellers to reveal their total buy and sell indications through the opportunity granted by the

55

5

10

15

20

25

30

35

40

45

5

10

15

20

25

30

35

-8-

commencement of a trading action that improves price execution.

It is another object of the present invention to quantify price improvement of trading incentives of buyers and sellers and bidders and offerers.

It is yet another object of the present invention to distribute price improvement trading incentives to buyers and sellers.

It is still another object of the present invention to allocate trades in uniform trading increments among buyers and sellers.

It is yet another object of the present invention to provide a database system linked to the price improvement protocol processor for collecting, filtering, and distributing select market data in real time.

It is another object of the present invention to provide a computer system with a dedicated input system for a workstation, that is customized for the trading undertaken by that workstation and may be customized to the trading patterns and for a given participant at that workstation.

It is still another object of this invention to provide customized trading tools particular to a given participant, such as price improvement orders, stop and limit orders, contingent orders, flags (warnings) such that a particular participant has reached a trading limit, (margin limit), trade initiation limit, and the like.

The above and other objects of the invention are realized in a specifically delineated computer-based, data processing system having a governing program controlled logic for orchestrated management of select trading functionality. The data processing employs a plurality of trading workstations linked with a server for coordinated data flow and processing. Communication is provided by per se available network, via Ethernet, token ring, token bus, or other hierarchical LAN and/or WAN configuration. The system preferably includes a dedicated keypad for input

55

5

10

15

20

25

30

35

40

45

50

10

15

20

25

30

35

-9-

from each workstation that facilitates providing individually programmed keystroke commands; other keyboards or keypads or voice controlled electronic devices can be used and are often software configurable so as to be compliant with the present system. A central processing logic dictates the available order, trading and allocation options, and screen displays for each workstation. As orders and transactions are entered, various protocols effect the allocation of bid-offer control, priority generation, exclusive trading time, and interactive trade management. As trades are completed, the system updates a linked database with the newly entered transactional data.

In accordance with the varying aspects of the present invention, the controlling logic provides for a particular sequence of trading states for each participant. The five states are:

#### TABLE I

- 1. Bid-Offer State
- When State
- Workup State
  - 4. Second Look State
  - Workdown State

As the various transactions are entered, the trading stations and their interrelationships exist in one of these five states. The workstation "state" will determine the options available to that participant—and thus enables controlling the flow of orders and trades in a cost—efficient and error—free manner. While participants may implement bidding, offering, and trading on differently configured workstations, the protocols are universal for all participants, thereby precluding aggressive control of transactions in the absence of true capital commitment.

The foregoing features of the present invention may be more fully appreciated by review of specific illustrative examples thereof, presented herein below in conjunction with a descriptive set of figures.

BRIEF DESCRIPTION OF THE FIGURES

5 -10-

5

10

15

20

30

35

Figure 1 is a system block diagram depicting the salient hardware components of the present invention;

Figure 2 provides a flow diagram depicting the transmission of trading related information;

Figure 3 depicts the salient features of the dedicated keypad;

Figure 4 is a block diagram of the various system states and pathways therebetween;

Figure 5 is a logic diagram for trading data input;
Figure 6 is a logic diagram for Bid-Offer State;
Figure 7 is a logic diagram for the When State;
Figure 8 is a logic diagram for the Workup State;
Figure 9 is a logic diagram for the Second Look State;
Figure 10 is a logic diagram for the Workdown State;
Figure 11 is a trading logic summary table; and

Figure 12 is a drawing of an interactive keyboard useful for practicing this invention.

## DETAILED DESCRIPTION OF THE INVENTION

First, in brief overview, the present invention is directed to a data processing system for implementing complex trading rules in support of select transactions. The first aspect of the invention relates to a particular hardware agreement that provides a specifically tailored platform for processor enhanced and supported trading. This hardware arrangement encompasses a plurality of custom designed workstations linked together for communication. Each workstation communicates to a central server that orchestrates the trading process in accordance with program controlled logic. The workstation includes a display for presentation of the particulars of trading activity. Preferably a customized keypad permits enhanced data/trade entry by the participant or a participant selected input interface.

The second aspect of the invention is the governing logic for controlling system dynamics. This logic is stored in system memory and provides the sequence of protocols and rules that allocate trading priority, and the

50

10

15

20

25

30

35

40

5 -11-

system responses to operative commands entered by the participants, either directly or through brokers or terminal operators, at the workstations. The system logic is critical on two levels. First, it is important as the guiding principles underlying the system and thus performance is tied directly thereto. On a second level, system logic must be known to all participants as the rules dictating market access and response-to eliminate any confusion and to place participants on as close to an equal footing as possible. It is a fundamental precept of the present system to provide fair and complete access to the trading process to all registered participants.

To better appreciate the following details, a review of the nomenclature employed is recommended. The illustrative examples herein, but not limited to them, all focus on fixed income instruments and the trading of these instruments in large volumes—with the volume of a given transaction delineated, but not limited to, in dollars (e.g., \$25 million of 10 year treasuries).

The following terms are used with the associated definition:

#### TABLE 2

		Bid	Dollar or yield amount bid to
35			<u>buy</u> a security - Issue
	25	Offer	Dollar or yield amount
			offered to <u>sell</u> a security -
			Issue
40		Spread	Difference between best
40			Bid(s) and best Offer(s) on
	30		market
		Issue	A common class of fixed
			income securities, e.g., the
45			most recently issued 10-year
			Treasuries.

~			
5			-12-
		Participant	A person or controlling
			entity receiving data on
			trading and responding
10			thereto. While the
	5		Participant is often a
			trader, terminal operator, or
			broker acting on behalf of a
15			customer, this is not the
		•	only arrangement. For
	10		example, the customers may
			interact as Participants
20			directly. Other arrangements
			are also possible.
		Hit	Accepting a pending Bid
	15	Take or Lift	Accepting a pending Offer
25		Size	The volume in dollars of a
			particular Bid-Offer
		Makers	Participants with pending
			Bids and Offers - making a
30	20		market
		Uncleared Entry	Current Bids-Offers that
			afford the Maker priority
		Traders	After a trade is initiated,
35			all Participants involved in
33	25		the transaction (as buyer or
			seller)
		Exclusive Time	A time period commenced by a
40			trading action during which
40			the first best bidder/offerer
	30		has the opportunity to trade
			more
		Price Improvement Hit	An accepted sell order at
45			and/or below the current best
			Bid to sell a security -
	35		issue initially for more
			volume than shown on the
50			Passive Side

	-		
5			-13-
		Price Improvement Take	An accepted buy order at and/or above the current best
10			Offer to buy a security - issue initially for more
	5		volume than shown on the
			Passive Side
		Trade	A string of transactions at
15			one or more prices initiated
			by a Hit or Take and
	10		continuing until timed out or
20		_	done
20		Aggressor	A Participant who initiates a trade
		Active Side	Group of traders on the same
	15		side of market as the
25			Aggressor
		Passive Side	Group of traders on opposite
			side of the market from the Aggressor
	20	Trader Surplus	Describes and quantifies the
30		IIIIII VAIPIAS	situation where an Aggressor
			has traded the entire size
			shown on the Passive Side at
35			one or more price levels and
55	25		is showing intent to trade
			more or where a passive
			Participant is willing to buy
40			or sell above or below the
	30		current trading price. These situations lead the way to a
	30		Price Improvement trade
			between Aggressor(s) and
45			passive Participants.
		The general context of	system operation is based on
	35	the repetitive operation of	several functions and, in its
		original embodiment, impleme	ents these functions through a
50		specially designed keypad or	other input means. Generally,

-14-

10

15

20

25

30

35

the process begins when Participants place Bids and Offers for a defined class of instruments. These various orders are exhibited on the display screen in specific ways to reflect priority, size, and kind. A Participant can establish trading priority by placing a Bid or Offer at a select price and volume; bids at the same price are displayed on the screen in time order in which they enter the system (as are Offers). As such a "queue" of Bids and Offers develops, with place in line set by time at the same price. Alternatively, the queue can be set by a different metric ranking, e.g., a combination of time and size. This queue (or a summary thereof) is displayed on screen at the Participant's workstation. Typically, there is a small difference between the Bid price and the Offer price-the "Spread". If no difference exists, this is known as a "locked" market.

Importantly, a Bid and Offer are commitments-once placed, a Bid can be "Hit" and an Offer can be "taken or lifted" by a Participant willing to trade the instrument at the set price or set of prices.

To control trading between many Participants, some level of hierarchy is set. A Participant who Hits a Bid or Lifts an Offer is promoted to a new level known as the "Aggressor". By acting on a Bid or Offer, the Aggressor defines (and thus establishes) the Active Side of the trade. For example, if the Participant hits a Bid, selling becomes the Active Side of the trade and buying turns passive. However, if the Participant takes an Offer, buying is active. This is an important practical consideration, as by some conventions the Active Side pays commissions on the ensuing transactions. When a Price Improvement trade takes place, however, the commission on this trade can be divided among the Participants in the trade. This allocation of commissions is premised on the notion that the active Participants are taking advantage of liquidity-while the Passive Side is supplying liquidity to the market, and on the notion that if a better price can be

55

5

10

15

20

25

30

35

40

45

-15-

obtained during Price Improvement trading, a passive trader is provided with value for which he/she is willing to pay. Further combinations of commission allocation are warranted to encourage trading, e.g., choices among volume discounts, annual fixed fees, both sides pay, and paying based on time and place of execution.

For controlled implementation, the above-noted delineation between Active and Passive Sides is important and carries more significance in processing transactions than the different sides of the transaction, i.e., the Bid and Offer.

Focusing further on the nomenclature for the system logic, a "Trade" is considered a sequence of trading events, triggered by the initial Hit or Take that defines the Aggressor, and continues for all such transactions until the trade "clears". During a non-price improvement trade, the Aggressor side remains active and all transactions take place at the price set by the initial Hit or Take-regardless of the number of following transactions. To properly track activity, a trade generates a (virtual and/or real) single trade ticket-with associated and screen-displayed reference number. Where a transaction reflects more than a single buy/sell, several trade tickets each reflecting the total size transacted per Participant, per side is recorded. A set of average price tickets or their equivalent may be generated.

In addition, the system controls the Participant's maximum command size thereby preventing a Participant from committing order transmittals that are outside of the Participants' permissible trading parameters. This control logic also protects the novice Participant. Through this process, Participants with different skills can trade on a more level playing field. The processor can also control the hierarchy of Participants to allow management intervention.

With the foregoing overview in mind, attention is first directed to Figure 1, wherein a block diagram depicts

10

15

20

25

30

35

the various hardware components found in an operative embodiment of the present invention. In this context, a plurality of workstations 10 are provided, each individually linked to a central server via network lines 15. Server 20 includes controlling software for managing the interaction of the dataflows to the individual workstations 10 in accordance with system constraints.

-16-

Continuing in Figure 1, the system may be linked to Participants at remote locations linked directly, indirectly, and/or through the Internet. Access to trading activity is accomplished at communication server 30 and remote server 40 to a remote distribution hub 50 and remote workstation 60. Supplemental communication lines are utilized via conventional phone link 90. The above platform further includes a 32-bit operating system to manage the multi-tasking environment within the network. The present invention has been successfully implemented using an open VMS64-bit operating system running on DEC Alpha clustered servers; however, other operating systems may be substituted. Alternatively, the desktop client machines can be implemented in OS/20; Windows N/T 4.0 is a migration substitute. The workstation provides display and input and can be selected from Pentium® processor based PCs, SPARC Station® (using UNIX®), or other hardware and software systems and/or languages providing the requisite functionality.

Now turning to figure 2, the overall information paths of the present invention are presented in block diagram form. This market information is derived from the auction process and is a highly valuable source of data to related markets, futures and options, or cash as the case may be. Beginning with block 100, market data is collected from the plurality of on-line terminals operated by Participants within the relevant market sector. A continual exchange of information flows among the Participants, depicted in block 100, i.e., as Bids, Offers, and trades are transacted in

50

5

10

15

20

25

30

35

40

-17-

real time. This information is collected by the system proprietor and entered into the data processor database.

On-line market data is then transferred to the data filter and enhancer module, block 115, which acts to clarify and articulate the continuous incoming market data for use, e.g., by data accumulators, block 120. One aspect of the data enhancer operation will be the conversion of on-line trading information into digital form for transmission to the classification processor, block 130. The operation of the classification processor is directed to creating a data set in proper format for further manipulation. This includes the generation of a coordination array of data in matrix format.

Once properly formatted, the on-line market data is then transmitted to the qualification processor, block 140, for determination of a real time command selection. The qualification processor also provides both Participants' validation and credit limit approval with Participant and security type linkages among Participant relationships and security identifiers. The information is then unloaded into the security database, block 150, and then passed to the distribution processor, block 160.

The foregoing operation will result in the real time distribution among Participant workstations for decision execution and for select distribution within the fixed income investment community, through communication lines and screen displays. In the context of the present invention, three segments of this community are provided with the data. At block 180 and block 170, System proprietors involved in automated options and futures processing are provided the cash market data for quantifying and evaluating specific options and futures positions pursuant to the trading of option and futures contracts on specifically identified securities, including indices and notional securities derived therefrom. In a similar manner, the securities data is provided to system proprietors regarding options and futures contracts to

-18-

permit proper transactions in the trading of options and futures contracts based on the identified securities data.

In the present context, the data relating to the auctioning of cash market securities is used to support trading in their derivative markets. Likewise, if the context were the auctioning of derivative securities, distribution flow would be to support trading in the underlying security.

The third channel of distribution for the Securities is to the data accumulators and vendors at block 190. This is followed by the continual distribution of the securities data to Participants within the investment and trading community, block 200, the support of automated trading, block 210, and finally, declaring and reporting functions associated with such trading, block 220, to include clearance operators among others.

The trading activity is highly fluid and fast paced. Accordingly, efficient input systems are helpful to effectuate the multiple trading choices which may be enhanced by use of a highly specialized keypad that permits higher trading efficiency in the present context. Accordingly, a separate aspect of the present invention is the unique keypad depicted in Figure 3.

During processing, various "states" are reached, depending on the type of inputs received by the system. The core state of Bid-Offer reflects the open status of the market. In this state, Participants are referenced as "Makers" and "contra-makers"; during other states, Participants are considered "Traders" and "contra-traders". Under this notation, Traders and Makers are those Participants that issue a trading command, while contramakers and contra-traders are those who receive a trading command. Some Participants, e.g., first buyer and/or first seller, in the Workup State are known as "current workers" and are vested with the authority under system logic to control a trade for a predetermined duration of time. Depending on the fixed income security or instrument, this

5

10

15

20

25

30

35

40

5

10

15

20

25

30

35

40

45

50

-19-

duration of time may be zero. Important character distinctions among Participants at various stages of trade processing are displayed on screen by reverse highlight or similar display attributes.

The interrelationship of these five system "states" is depicted in Figure 4. Initial trading is always predicated on the Bid-Offer State, 400, with the sequence process, 420, assessing system inputs for a change of current state. As inputs are entered, a state change is triggered and processing shifts to paradigms associated with each of the five states. As each state is entered, the protocols are shifted and new rules to trading apply.

Information about trading progress and Participants are provided at each workstation in the form of a selectively configured screen display. In particular, the system provides for screen display in the form of a trading quadrant or "quad" wherein key trading indicators are displayed. A sample QUAD is depicted below:

OUAD 1

100.01		2	100.03		15
Cust	Bid	Bot	CUST	Offer	Sold
2001 2002	1	0	2007 2006	5 10	0
TOTAL	2	0		15	0

In the above QUAD, the current bid is depicted adjacent and the above Participant, CUST designation-reflecting a bid price of "100.01" (100 plus 1/32<sup>nd</sup>); continuing on the same line, the current Offer price is set at "100.03"-indicating a Spread of .02 (2/32nds). When a trade is in progress-as initiated by a Hit or Take from the Bid-Offer State, the Participant's

attention is mainly directed to the conditional prompt

showing the total size that is being bid or offered and that can be acted upon by the Participants. This number is displayed at the intersection of the totals line and the Bid-Offer column. This total is further defined in the quad into individual prequantities, indicating the Participant sizes in their respective rows. Other QUADS or arrangements can be under Participant or logic control to display trading state information.

-20-

Above the BOT and SOLD captions in QUAD 1, a second totals counter provides Makers total size. In the Bid-Offer State, this total is the same as the conditional prompt as there are no executions. This changes after the first transaction when a "Traders list" is created-and the conditional prompt tracks the traders total, while the Maker's total keeps track of quantity left in the Maker's list.

Turning now to Figure 5, the data selected for display on the Quad is processed in accordance with the depicted logic. The system enters a new Participant, CUST(ID), block 520, e.g., "2001" and stores this in active memory with associated trade data/command TRD(ID), block 530. The trading command is confirmed at a systems level, i.e., rejecting system errors via Alarm, at 550. Once confirmed, the new data/command TRD(ID) is distributed to the screen buffers for the associated work status for display, block 560. This is repeated for each new entry, block 570.

The following discussion now focuses on the Bid-Offer State, wherein market Makers are inputting various Bids and Offers into the system while waiting for an execution as the market matures. The best first Bidders and Offerers receive trading priorities during clearing and Exclusive Time. These pending commitments may be acted upon via Hit or Take by Makers currently showing or by a third party without showing its position prior to the Hit (or Take). As new Bids and Offers are made, the price attendant therewith determines the placement in the queue, with equally priced Offers (or Bids) ordered in time entry.

5

10

15

20

25

30

35

40

45

5

10

15

20

25

30

35

-21-

Accordingly, as the market tightens with better Bids and Offers (reducing the Spread), these new positions are moved to the top of the queue as displayed.

In addition to price, Bids, and Offers, a size component is included, that is used to express the dollar volume of the pending Bid (or Offer). For a Participant to increase the size of the Bid or Offer, a new entry is made, and placed into the queue separately as the system will not increment the size component-unless adjacent to an existing Bid-Offer already in the queue. Alternatively the sizes could be combined in this way: as Bids and Offers are entered during this state, they are displayed in relation to their respective size, with the total Bid-Offer count (aggregate size) displayed at the noted conditional prompt. As such, the conditional prompt serves as the main impetus for a transaction due to its measure of apparent market capacity at a given price.

A Bid-Offer is typically (but not always) entered as "uncleared" during the Bid-Offer State-indicating that the Bid or Offer is only available to the first-best market Participant, i.e., on the top of the first queue. Accordingly, uncleared presentations are available for action by only this Participant for a system set time interval-and only this Participant can Lift or Take these uncleared entries. After the preset time interval has run (tracked by system internal clock), the uncleared bids-if still extant-become available beyond the best price Participant. In fact, for certain securities, the preset time interval may be zero. Most often, a known interval is established. There is a business purpose for this arrangement. By allowing Participants with active Bid-Offers the first view of the new entry, this rewards these Participants for showing the market on their side. Thus, the initial bidders are invited to become Aggressors-and the system preset interval provides these bidders/offerers time to make their decision by preventing new buyers and

-22-

sellers from entering into the market for this discrete interval.

The system logic associated with the Bid-Offer State is depicted in logic flowchart form in Figure 6. Logic conceptually begins at block 600, with the data/command entry block at 620. The State Selector qualifies the State as Bid-Offer, block 620. At block 630, the CUST\_X profile is taken from the new entry and all associated data passed into a parameter string, block 640, which is entered.

Continuing on this logic path, the system compares the new Price entry, PRC(I) entered into the system at Test 650, with pending Bids (or Offers-if PRC(I) is associated with an Offer). Test 650 results with one of three choices: if the new entry PRC(I) is better than the current market, logic branches to block 655 and the previous top tier queue, Q1 is demoted (moved) to Q2. The new entry then forms the first line in the new top queue, Q1\_TOP at block 660. In this way, the system creates multiple queues at select price points for each side of the market. The multi-queue environment permits "Price Improvement" trading as will be detailed below.

Continuing in Figure 6, if the new entry is out of the market, i.e., "worse" than the best current Bid-Offer, logic branches to block 685 and a new queue, Q(N) is created. In this instance, the new queue, having a price point worse than the market leaders, is displayed below the top queue. At block 690, the new entry is placed at the top of the new queue, Q(N)\_TOP.

As more entries are inputted, the system assesses each and places them in the multiple queues in accordance with price; and within each queue in accordance with time priority. This results in several price defined queues for each side of the market and allows for Price Improvement trading if and when a new Aggressor takes/hits all showing volume for one and up to all shown contra-queues.

-23-

In Figure 6, the final outcome from Test 650 is a qualified price, which leads to block 680. This entry is placed at the bottom of Q1 because of time priority.

At test 700, system checks for a new Hit/Take; if none, logic continues to the next entry, block 710. A positive response to Test 700 shifts processing to the next state, block 720.

The screen display will change according to the various entries into the bidding process. In QUAD 2 depicted below, Participants 3001-3003 on the bid side reflect a market of 27 million, see conditional prompt: 27. This includes a first bid by Participant, (CUST) 3001 of 5.0 million, followed a little later by a second bid of 20 million. In this example, Participant, CUST 3007 (e.g., a bank or other institutional Participant) has entered the picture with an uncleared Offer of 10 million (asterisk indicates the Offer is uncleared); this is the 10 million depicted on the conditional prompt line on the Offer side. As such, controlling logic gives the original Makers the first review of the new Offer by 3007. After the interval, the market is again opened.

OUAD 2

35	25
	30

.04				
.04	21	7 +108.04		10
t Bid	Bot	CUST	Offer	SOLD
	0	*3007	10	0
2 1	0			
3 1	0			
1 20	0			
'AL 27	0		10	0
	02 1 03 1 01 20	5 0 22 1 0 33 1 0 01 20 0	11 5 0 *3007 12 1 0 13 1 0 11 20 0	11 5 0 *3007 10 12 1 0 13 1 0 11 20 0

The When State is triggered by a trading command against an uncleared Bid-Offer by an Aggressor who is not the first best original Maker. However, the system control will not allow this trading command by the new Aggressor to be instantaneously executed. In accordance with system logic, the trading processor creates a time interval or

5

15

20

25

30

35

40

45

50

5

10

15

20

25

30

35

-24-

delay, and thereby provides the first best original Maker time to assess the new situation created by the Aggressor by permitting response to the Uncleared Entry on the Passive Side.

In particular, as noted above, the uncleared status exists for a defined interval-controlled by computer driven timer. It is only during this time interval that a When State can be instituted, which can then only last until resolved by either the action of the original Maker on the Passive Side or by the expiration of the interval timer within system logic.

During When State processing, the system displays the original Makers-existing with Bid-Offers outstanding prior to the entry of the new Aggressor-and the new trader(s) entering via Hit or Take commands on the pending uncleared Bid-Offer. These Makers and Traders are clearly separated on the screen. (See QUAD 3B below). Importantly, these original Makers are given the opportunity to trade at the new price point established by the Aggressor; multiple Makers from the original list will each have access to take the new price in the order of their priority in the queue. The system will increment through each Maker, if one issues a buy/sell order at their size, they become the Aggressor. If this occurs, the logic departs the When State and can either enter the Workup State or Workdown State depending on whether the new Aggressor takes the entire volume indicated at the conditional prompt. Once When State processing has been initiated, no trade entries from the Passive Side are permitted. Furthermore, Participants are blocked from entering on the Active Side. Specifically, entries on the uncleared (active) side will come from the new traders, extant traders, or the original Makers. If, for example, a trader has 10 offered and 5 are traded, during the When State the trader preferably can cancel the amount which is not yet committed.

However, if the second interval timer expires without any intercession by the original Makers, the When entries

10

15

20

25

30

35

5

10

15

20

25

30

35

40

45

(one or several) will automatically trade-and the original Makers will not take part in this trade. During the time-

Makers will not take part in this trade. During the timecontrolled interval, WTAK flashes on screen to the Makers showing a trade on the uncleared Offer. WHIT will flash for a Hit on an uncleared Bid. During this interval, the size entries for pending Makers are all initialized to

zero, and no longer presented at the conditional prompt.

-25-

When State processing is depicted in Figure 7 and is triggered by a trading command CMD(I), block 810, Test 820 confirms that the new trading command (Hit or Lift) is from a new Aggressor; if not, logic continues to block 880 and to either Workup or Workdown State.

However, a positive response to Test 820 branches logic to block 830, wherein the market is locked for a preset time interval. At block 840, all then current Makers are reset to zero. At test 850, the system determines if these Makers intercept the Aggressor before the time interval expires. If yes, the intercepting maker becomes the Aggressor, block 860, with full control over the succeeding trade sequence. If not, the new Aggressor is set, block 870, and logic continues to the next State, block 880.

The following sequence reflects the foregoing system logic. In QUAD 3A below, the Bid-Offer State has two Participants, CUST, 3002 and 3003 each showing bids at 10 million; Participant, CUST 3007 has just placed an uncleared Offer for 1 million. Participant, CUST 3001 wishes to take the new Offer by Participant, CUST 3007-but he can't automatically. In QUAD 3B below, Participant, CUST 3001 attempts to take the Offer by Participant, CUST 3007 forcing the system into the When State and creates an uncleared list for the Active Side (bid here). However, the prequantity of the first two bidders is reduced to zero-as the system logic requires that these bids cannot be enforced at the new price point. In this example, the second interval timer provides both original Makers priority over Participant, CUST 3001; with Participant,

55

PCT/US99/26154 WO 00/38093

5

-26-

QUAD 3A

CUST 3002 retaining overall priority via placement in the queue.

10

15

20

5

10

15

25

30

40

45

20

25

30

35

40

45

50

> 7.625 10	.225 8.04		TZ 20 +	108.04+	1
Cu		Bot	CUST	Offer	SOLD
30		٥	3007	1	0
30	03 10	0			
то	TL 20	٥		1	0

QUAD 3B

_						_
>	7.625.225 108.04 Cust	Bid	Bot	TZ 20 +108.04+ CUST	WTAK Offer	1 SOLD
ľ	3002	<u> </u>	0	3007	1	0
l	3003	ŏ	ŏ		_	
l	3001	1	0			
	TOTL	1	0		1	0

Transactions forming a trade take place in accordance with the present invention during one of two trading states, known as the Workup and Workdown States. Workup State occurs pursuant to Hits or Lifts by an Aggressor taking the entire inventory of volume shown on the Passive Side; once established, the Workup State gives exclusive rights to the trade to the initial trader-who the system recognizes as the current worker. On screen, current workers are highlighted in a defined manner known to other Participants. Current workers control the trade and can submit additional transaction volume to their contra-traders; this is to the exclusion of outside Participants. Current workers on the Active Side of the trade will include the Aggressor, and possibly other traders, below the Aggressor with transactions that move the trade into the "Workup" State by filling residual volume that needs "Workdown". For the Passive Side, an Aggressor that takes the entire size limits current worker status to himself and his counterparty.

-27-

The status of current worker dissipates upon entry of "done" by the Participant, or the lapsing of the trading inactivity interval. Again, this interval is a pre-set system parameter triggered via system logic. Absent such termination, current workers can trade almost indefinitely, as long as they continue to respond to their corresponding size offerings.

The Workup State logic is depicted in Figure 8 and is principally tied to size and new order data. The Aggressor size is entered as is the Passive Side prior to trade entry; block 910 and 920, respectively. At test 930, the system determines if the Aggressor has taken the entire market offering at time of trade; if "no" to test 930, logic continues to block 990 and ultimately the Workdown State (Figure 9).

A positive response to Test 930 passes logic to blocks 940 and 950, wherein the current workers are assigned and new trades entered. Under these conditions, and if more than one price queue exists on the Passive Side, the system provides for Price Improvement trading. In this context, the Aggressor has taken trades at multiple price points, indicating a willingness to trade at prices worse than the best Offers-Bids. The system measures the Spread between the best and worst price shown for each contra-trader. A mathematically determined value is set bridging the two price points, e.g., the average of the two prices. This is accomplished at block 955, with the new price difference variable, Delta (ID), for that trader. Given this new price point (a "Price Improvement" from both party's viewpoint) new trades are entered, Test 960, and processed,

40 30

The above logic is better understood in the context of specific examples. A system without the Price Improvement feature is shown in QUAD 4A below, with a typical opening Bid-Offer displayed.

block 970. This continues until the current workers are

done or times out, Test 980.

# -28-

#### QUAD 4A

TZ 16 7.625.225 108.05+ 108.04 Cust <u>Cust</u> 3001 Bid 10 10 3006 5 1 5 TOTL

Assume that the Bid is Hit by Participant, CUST 3005 selling the entire size (\$16 million) to the Passive Side. This results in Participant, CUST 3005 as the Aggressor and the contra-traders (Participants, CUST 3001, 3002 and 3003) as the current workers. It is now the Workup State as the Aggressor has taken all initial size from the Passive Side. Those with priority, the Aggressor and first best bidder, are highlighted by video attribute indicated by a rectangular box. See QUAD 4B.

#### QUAD 4B

> '	7.625.225 108.04 Cust	Hit Buy	BOT	TZ 16	Refno 108.05+ Cust	68119 Sell	36 SOLD
	3001	0	101		3005	0	] 16
	3002 3003	0	5 1				
	TOTL	0	16			٥	16

As a current worker, Participant, CUST 3002, wishing to continue, adds an additional 5 million size (adding to Participant, CUST 3002's original 5 million), which is displayed as 5 under Buy and 5 under BOT. See QUAD 4C. A new Participant, CUST 3004, now Offers 50 million.

-29-

#### QUAD 4C

10 5

.

> 7.	625.225 108.04 <u>Cust</u>	Hit Buy	TZ 16 BOT	Refno 108.05+ Cust	68119 Sell	36 SOLD
	3001	0	اهز إ	3005	0	16
	3002 3003	5 0		3004	50	0
	TOTL	5	16		50	16

New Participant, CUST 3004 must wait until the current workers are done (via keyboard entry or timer controlled system interval). After this, the system executes for Participant, CUST 3004 the additional 5 million by Participant, CUST 3002, while leaving 45 million remaining to be sold. See QUAD 4D.

QUAD 4D

36	8119	Refno 108.05+	TZ 21		Hit	7.625.225
SOLD	Sell	Cust		BOT	Buy	Cust
16	0	*3005		10	0	<b>*3001</b>
5	45	3004		1	0	3003
				10	0	3002
21	45			21	٥	TOTAL

As can be appreciated, various Participant moves in the market are often fast paced and, on occasion, position changes may occur almost simultaneously. An example of this may be a first Participant hitting a screen Participant's bid of a certain size, via the buy/sell all key-an instant after this second Participant has significantly increased the bid size-say from 5 to 20 million. In this situation, the Aggressor, within the system, has now taken much more than he planned. This situation can be very disturbing in a rapidly shifting market.

System logic addresses this problem by creating a supplemental state, known as "Second Look" State. If during this processing, the Passive Side size is increased

5

10

-30-

just prior to a Hit or Lift command, the system discriminates the very recent increase in volume of Offers-Bids from the earlier entries, via an "age", i.e., a system interval that tracks the tendency of all Bids and Offers and creates a Second Look State whenever a Hit/Lift (via buy/sell all key) occurs while a Bid-Offer is under, e.g., two seconds old.

15

20

The Second Look, however, is limited. The Aggressor must complete the transaction excluding the new, i.e., "unaged" Bid-Offer. This new size is left uncleared and others may add more Bids-Offers on this, the Passive Side-but these stay below the line. Even though the Aggressor did not fill the entire size displayed, the Aggressor assumes current worker status and has the right to:

25

 Take the new size, creating the Workup State with the contra-traders.

Refuse the new size; the Aggressor's refusal (via

30 20

10

15

25

30

35

"done" command) sets the trade into the Workdown State. 3. Take/Hit a "partial" amount and then they lose

priority.

2.

The Second Look State is governed by the logic structure depicted in Figure 9. In this arrangement, the trading command is entered-time stamped at block 1020. The extant passive maker entries are also entered, block 1030 and Test 1040 determines if the Passive Side entries, PASS(ID) are "aged", i.e., not just entered. If yes, logic branches to Test 1090, to determine if PASS(ID) is the last entry, PASS\_END. If not, the next one is incremented with logic returning to the sequence start.

40

45

50

35

A negative response to Test 1040 shifts logic to block 1050 wherein the new entry is parsed; the Aggressor is then given the opportunity to take the new additional size

within the trade at Test 1060. The system maintains the commitment of the Aggressor to the original size of the Take or Hit. If accepted, logic branches to Block 1080 and

5

10

5

to the Workup State. If negative, logic is shifted to the Workdown State, Block 1070.

-31-

10

These principles are delineated in the following sequence of screen displays in QUAD 5A below, wherein Participant, CUST 3001, 3002, and 3003 are showing 5 million, 1 million, and 1 million, respectively. Just prior to the sell order by Participant, CUST 3007 (HIT ALL), CUST 3004 enters with a 1mm size. All size transacts, except this late 1mm as it has not "aged" sufficiently—as measured by system interval timer. This amount remains untraded, and the system enters the Second

15

Look State.

20

QUAD 5A

25

20

25

30

35

40

45

50

15

30

35

40

45

7.625.225 108.04	Hit		TZ 7	Refno 681	19	
Cust	Buy	BOT		Cust	Sell	SOLD
3001	0	5		3007	0	7
3002	0	1				
3003	0	1				
3004	0	0				
TOTAL	0	7			0	7

If Participant, CUST 3007 decides to fill this outstanding 1.0 mm size, the state moves out of "Second Look" and into the Workup State with Participant, CUST 3007 and Participant, CUST 3001 as Current Worker. See QUAD 5B. The blinking or highlighting of the priority box signifies that the Aggressor is in the Second Look State.

QUAD 5B

7.625.225 TZ Refno 68119 Hit SOLD sell BOT Cust Cust Buy 5 3001 ٥ 3007 1 1 1 3002 3004 0 2 Θ TOTAL ٥

55

-32-

If, however, Participant, CUST 3007 passes, the trade goes to the Workdown State. (QUAD 5C). New Participant, CUST 3005 is positioned below the line and can only trade after Participant, CUST 3001 is done and Participant, CUST 3004 trades.

OUAD 5C

> 7.625.225		TZ	Refno 68	119	
108.04	Hit	7			0
Cust	Buy	BOT	Cust	Sell	SOLD
3001	0	5	3007	0	7
3002	O.	1			
3003	0	1			
3004	1	0			
3005	1	0			
TOTAL	1	7		0	7

Another state for trading logic is known as the Workdown State, and it occurs when the original Aggressor

takes less than all of the size showing on the Passive Side. The remaining size must be worked down to complete the trade. This is to reward those Participants that show

Bids-Offers, their intent to buy/sell, and thus provide liquidity in the market. If the original Aggressor returns for the remaining size on the Passive Side, the Workup State is initiated. Another trader from the Active Side may "Workdown" the remaining Passive Side quantity and the trade will go to the Workup State-with this new trader as the current worker-including obtaining exclusive time if all the remaining size from the original Bid-Offer State is taken.

The Workdown State allows new Aggressors to complete

The Workdown State allows new Aggressors to complete the uncleared bids on the Passive Side with logic confirmation to the flowchart of Figure 10. In this process, the Trading command; CMD(I), is entered at block 1210. At Test 1220, the system confirms that the trade is for less than the total Passive Side, TOTL. If not, logic branches to block 1280 and is directed to the Workup State.

5

-33-

10

15

25

30

20

15

10

20

25

35 30

40 35

40

45

A positive response to Test 1220 passes logic to block 1230 wherein the system opens trading to new Aggressors, to complete the pending Passive Side volume. However, no new Passive Side entries are entitled to exclusive time, block 1240, for the trade duration. Test 1250 confirms the last trade via timer Test 1260; if either results in a "yes", Workdown is terminated and the process returns to the Bid-Offer State.

Importantly, new traders presenting on the Passive Side must wait until all the remaining original size is worked down-and their position is held below the line. This is depicted in the following screens.

### QUAD 6A

7.625.225 15 +108.04+ SOLD 10 3002 TOTL 15 ٥ 25 0

In QUAD 6A, the Bid-Offer State is depicted with Participant, CUST 3001 showing a bid of 5 million and Participant, CUST 3002, showing a bid of 10 million. As the Aggressor, Participant, CUST 3001, Takes an Offer from Participant, CUST 3007, but only for 5mm of Participant, CUST 3007 showing of 25mm; leaving 20 million on the Passive Side. See QUAD 6B.

#### QUAD 6B

> 7.625.225 108.04		TZ 11	Refno 108.04+	68118 TAK	
<u>Cust</u> *3001	Buy 0	BOT 5	<u>Cust</u> 3007	Sell 20	SOLD 5
TOTL	0	5		20	5

At this juncture, if Participant, CUST 3006 enters with 10 million Offer, it must wait until the original Passive Side clears; Participant, CUST 3006 is thus kept

45

-34-

below the line as the remaining size is worked down. See QUAD 6C.

#### QUAD 6C

> 7.625.225 TZ Refno 68118
108.04 11 108.04+ TAK 5
Cust Buy BOT Cust Sell SOLD
\*3001 0 5 3007 20 5
TOTL 0 5 300 5

A trade is cleared by a system controlled timer or directly by the Participant, when that price point engenders no further buyers or sellers. The "Clearing" function will resurrect a new Bid-Offer State, retaining original Makers from the Active Side - (unless superceded) and the remaining untraded size from the Passive Side.

As discussed above, the system can provide enhanced performance allowing Price Improvement processing. Price Improvement applies a modified interactive Bid-Offer State and transforms the auction process into a multiple price auction process, where buy or sell orders are executed at one or more prices.

For Price Improvement, the Bid-Offer State reveals that Participants are willing to trade at prices above or below the current best market prices, particularly at sizes that may be significantly larger than the current sizes shown to the marketplace at the best Bid-Offer. All rules of Bid-Offer State apply to each individual price stack or tier under this arrangement. Priority is retained only in the top tier and by the best price, first bidder/offerer. If an Aggressor acts on only one level, then Workup or Workdown State (as previously described) is initiated and limited to that queue's price level.

Even in this single level environment, a trade may be "price improved" by system logic. This may occur, for example, if an Aggressor enters the Workup State. In this

State, Price Improvement will be triggered by a passive trader entering a better priced buy/sell. If the initial

-35-

"best" passive trader matches this new better price, the trade will be consummated, but at a price between (via system defined allocation) this new better price and the original trade price, thus improving the price for both sides of this trade. This is an example of Price Improvement initiated by the Passive Side, via "When" State processing. The same allocation of price would occur if the initial best passive trader declines to match, turning the trade over to the new Passive Side trader.

The foregoing demonstrates that, by becoming an Aggressor in a Price Improvement trade, the Aggressor creates the possibility that the buy or sell order may be executed at a better price than is revealed by the current state of Bids and Offers that are displayed on the system. By doing so, the Aggressor initiates a modified Workup State. (See Figure 8, discussed infra).

As shown in QUAD 7A, there are three levels of Bids and Offers. The number of levels, of Bids and Offers depicted is a system parameter, typically tied to the number of price increments on the Bid and Offer sides, i.e., a cardinal arrangement (e.g., 1/32 increments); an alternative tier arrangement includes ordinal (e.g., "top five tiers"). All Participants will be aware that there are four bids for a total of 67 million, ranging from 100.01 down to 100.00 and five offers for a total of 85 million, ranging from 100.02 up to 100.03+. This contrasts with the single queue Bid-Offer State where only two Bids totalling 2 million at 100.01 and two Offers totalling 15 million at 100.02.

An alternative arrangement applies logic (not shown) that may not disclose all prices and sizes to all Participants. In this case, system logic controls the secondary tiers and buy and sell allocations.

-36-

### OUAD 7A

100.01 100.02 100.004 100.03 TOTA 100.03+ 100.00 20x.00+ 2x .01 X 15x .02 10x.03 60x .03+

20 20

The logic of the Workup State with Price Improvement encourages Participants to reveal their trading intentions even away from the best price shown by allowing them to participate in a Price Improvement trade if one is initiated. For example, Price Improvement will attach to a Participant by becoming an Aggressor away from the best market prices of 100.01-.02. By revealing this intention, the Aggressor gains first priority for potential price improvement during execution for the volume associated with the price surplus. Priority rankings provide the opportunity for purchases and sales at better prices than the best market of 100.01-.02 by allowing the Buyers or Sellers Surplus that is created upon the initiation of a Price Improvement trade to be allocated among the Participants.

The Aggressor who initiates the Price Improvement trade is granted protection by allowing contra-trader(s) to buy or sell more at the higher or lower prices shown as the case may be. This is accomplished through system logic that measures the surplus and allocates any available surplus among the trader and the contra-traders. By allowing one or both sides of the trade to execute trades at better prices than their respective revealed intentions, aggressive and/or passive traders are made better off. The system benefits the market by creating

5

10

15

20

25

30

35

40

45

50

5

10

15

20

25

30

35

-37-

greater liquidity, improving revealed intentions of bidders and offerers, increasing depth of markets, allowing multiple price trades, and forming the foundation for alternative commission fees.

Once trading is commenced, state sequencing follows the logic of a single price trade. For example, given the realization of the Price Improvement Bid-Offer State, shown in QUAD 7A, a new seller becomes the Aggressor with a command to sell 90 million down to 99.31. In order to improve the seller's ability to sell at the "best price" available, the first best bidder whose priority is ranked on a price and time basis, or by metric comprised therefrom, or including size as well, is given the opportunity to buy additional volumes at an improved price after the 67 million has been Hit, i.e., 2 million sold at 100.01, 20 million sold at 100.00+, and 45 million sold at 100.00. By desiring to sell a total of 90 million down to 99.31, the seller has been executed on the first 67 million and has "intent" to sell 23 million more. first best bidder now can execute more at an improved price. The level of improvement is allocated between the price bid for and the 99.31 reservation price. If all the remaining trade is done between buyer 2001 and the 99.31 seller, then a Price Improvement trade of 23 Hit at 100.00 is consummated. Here, buyer 2001 maintains his/her priority by committing to buy 23 million more at his/her bid level of 100.01. However, the actual trade price is 100.00 providing the buyer with .01 (1/32 of a percent) price improvement and also provides the seller with a like amount .01 of price improvement over his/her reservation price of 99.31.

The system logic has apportioned the trader Surplus between the aggressive and passive sides of the trade making both parties better off. System logic could also allocate the surplus into alternative logic, e.g., providing the Aggressor with 2/3, all or none of the surplus. The allocation mechanism could also dynamically

5

-38-

10

5

10

15

20

25

30

35

15

20

25

30

35

40

45

50

change depending on size of trade or other set of customer or trade characteristics. The system flashes the sequence of three trades, 2 @ 100.01, 20 @ 100.00+, 68 @ 100.00, incorporating a highlight indicator that the sequence is a set of Price Improvement trades. Alternatively, the total trade at the average price could be displayed. At the end of the trade, the system logic returns control to the Bid-Offer State.

Under Price Improvement processing, there are separate mechanisms to present and display multiple Bid-Offers at different price levels. The first option is to remove all out of market Bid-Offers, i.e., all inferior offerings are not displayed. The second option provides the bidder with the choice as to whether his/her inferior bid is left on the display, or removed when topped with a better price. The third option is to conform the process so that all bids stay on screen even when topped. This forms a "good till cancel" offering. Another option allows Participants to customize their Bids and Offers under system controlled parameters.

Price Improvement processing also permits priority preserved trading, known as the When State. The When State occurs when a non-priority Participant initiates or responds to a trading command. Under this circumstance, system logic triggers the When State, and this allows the priority bidder, e.g., first best price on the passive market side, to intercede and assume control of the trade. A timer controls the period of time given to the priority bidder during the When State to decide whether to intercede, the original buyer (whose trading command initiated the When State) is placed right behind the priority bidder, and other non-priority buyers are placed in sequence behind the first Aggressor. If, however, the priority bidder does not intercede, logic turns the trade over to the ranked list of buyers and the trade moves to the Workup or Workdown State for completion. By

interceding, the first best bidder maintains priority by matching the best price among the When Take trades.

-39-

Here, initiating a Price Improvement, the Hit, highlighted by video attribute, is for more size than is shown on the number of tiers of Bids or Offers that are available for price improvement.

In order to provide the greater and more diverse opportunity for price improvement and to protect the price improvement Aggressor, all buy and sell orders received during Exclusive Time are ranked and matched to provide the greatest amount of price protection to the price improvement Aggressor. Because of multi-levels of Bids and Offers, the first best bidder/offerer will maintain priority only if he/she responds at his/her price, or, if necessary, matches the best When Take/HIT price.

As shown in QUAD 7B, Participant CUST 2008 becomes the Aggressor by initiating a Price Improvement trade by committing to sell 90 million down to a price of 99.31. During Exclusive Time, Participant CUST 2001 commits to buy 5 million more at 100.01, Participant CUST 2009 commits to buying 20 million at 100.01+, and Participant CUST 2002 commits to buying 5 million more at 100.01. Customer 2001 does not then match the buy price of 100.01+.

QUAD 7B

	Cust	Buy	BOT	Cust	Sell	SOLD
100.01+	2009	20				
100.01	2001 2002	5 5	1 1	2008	23	67
TOTAL		_	2			
100.00+ TOTAL	2005	U	20 20			
100.00	2012	0	45			
TOTAL			67			

CUST 2001 has a priority over Participant CUSTS 2002 and 2009 by having been the original best bidder and

-40commits to buying more at his/her original price. At the

end of the Exclusive Time, the 20 of the 23 million to be sold is matched with the best buys shown, hence 20 million

Participant CUST 2001. By not matching the 100.01+ price, CUST 2001 only obtains the remainder of 3 million. By maintaining price and time priority, price improvement is

is sold to 2009. The remaining 3 million sold to

shown in QUAD 7C.

QUAD 7C

obtained and the Aggressor is protected. The trades are

st Buy 01 02 09	BOT 1 1 20 22	2008	Sell	SOLD 22
02		2008		
09				
	22			
				22
05	20	2008		23
01	3			
	23			
12	45	2008		45
	45			45
	90			90
	01	01 3 23 12 45 45	01 3 23 12 45 2008 45	01 3 23 12 45 2008 45

The Participant's interaction with the system logic during Price Improvement trading envisions Participant input. Various input devices can be used exemplified by the specialized keyboard depicted in Figure 12. The keyboard is built out of special LCD keys, whose function and display is directly tied to the state of the Trading Processor. The keyboard has two vertical rows of 5 LCD keys each and a horizontal row of 7 LCD keys. The horizontal row of LCD keys will dynamically display the three different price levels available on both the Bid side and the Offer side. This row will be called the "Price Row". This display will update real-time as the prices change in the Trading Processor. The center key in this row will show a price incrementor value. The most appropriate incrementor value will be determined by the

-41-

10

15

20

25

30

Trading Processor, based on the range of the Spread between the best and worst markets. This incrementor value will also be updated real-time as prices change. The bid prices will travel to the left of the keyboard from the center key in order of best to worst. Similarly, the Offer prices will travel to the right. As different price levels appear in the Price Improvement Bid-Offer State, they are displayed in the Price Row. To facilitate data entry and quickly react to the market, the Participant simply needs to press one of the LCD keys to chose which price level he wants to trade. After selecting the price, the Participant will choose one of the action keys represented by the vertical row of the LCD keys. If he/she wants to trade below or above the prices present in the market at that point, he/she can use the incrementor key to indicate how far below or above he/she wants to go.

The capabilities of the foregoing keyboard arrangement can be realized in several alternate embodiments. For example, the input commands can be arranged on a touch screen, touch pad transducer (e.g., "mouse"). Other vehicles for inputting commands include voice command, voice activated navigation, and other "location" devices may be exchanged as is, per se, well known in the art. The use of the term key is meant to include a command or data entry trigger, i.e., a device or switch, that when activated accomplishes a particular task.

The logic associated with the five states discussed herein is summarized in tabular form in Figure 11.

Features of the foregoing system design have resulted in a dramatic increase in efficiency and reduction on order errors.

The often frenetic environment of Bidding, Offering, and Trading and the entry of commands on the preferred dedicated keypad, shown in Fig. 3, and the human factor of Participants changing their minds all contribute to the

50

5

10

15

20

25

30

35

40

-42-

possibility that a trade has been made in error. More particularly, errors can arise due to incorrect entries into the system, a miscommunication between Participant and the like. These errors can often force a "principal" Participant into an unintended position during a trade.

If warranted, this invention preferably provides ways for the Participant to effectively "undo" a trade, either by canceling a pending order, or rolling-back executions during a trade State. As shown in Fig. 3, the keypad provides CANCEL, DONE, and UNDO keys to facilitate this process. The function of these keys when the system is in a particular state is described below, it being understood that the names given these keys are arbitrary and any input means can be used to affect the desired action(s).

In the Bid-Offer State, the CANCEL command operates to remove a maker's existing markets from one or more instruments with this key stroke.

In the When State, CANCEL functions to remove a maker's markets only if there are no pending active BUY or SELL orders against it. Also, DONE functions to remove a potential Aggressor, as well as trade Participants, from trading lists before orders are matched.

During the Workdown State, CANCEL functions to remove any remaining passive maker's markets. DONE performs the same function as the CANCEL function and also allows the Passive trade Participant in the Workdown State to remove themselves from trading lists, thereby effectively removing their committed sizes before the system has had a chance to execute them. UNDO functions to "unroll" the trade and reduce the size shown to Participants if executed during a predefined time period after the initial trade. Additionally, the UNDO function proportionately reduces the amount traded by all passive Makers. The restriction of a predefined time period discourages the player from taking unfair advantage of this correction facility. Analogously, if no more than one trader participated in the trade, then the UNDO function causes

5

15

20

10

15

20

25

30

35

40

the trader to join the contra-side for the size desired to be undone. The UNDO function can be invoked at any time by any Participant, on the Active Side or the Passive Side; the system applies controlling logic to maintain the fairness of this trading protocol.

-43-

During the Workup State, a Participant can use the DONE function to remove himself/herself from being a Participant from the Active Side or the Passive Side, or both sides simultaneously, regardless of the size traded or solicited. Thus, the DONE function logically removes the Participant from the trade. The UNDO function can also roll back the trade provided that the first active trader has executed this function within a predefined time period following the trade. If the UNDO function is not invoked during this predefined period, or the trader is not the first active trader, then the trader is entered in the queue to buy or sell on the contra-side immediately. Preferably, the trader is placed at the top of the list so that the UNDO function can be effectively invoked immediately, provided there is a contra-trader. Most preferably, the rights of the first active and passive traders will be maintained to assure fairness.

Although the invention has been described in detail for the purpose of illustration, it is to be understood that such detail is solely for that purpose and that variations can be made therein by those skilled in the art without departing from the spirit and scope of the invention except as it may be limited by the claims.

45

50

## Claims

5

10

15

20

25

30

35

40

45

10

15

20

25

30

35

-44-

## What is claimed is:

1. In combination with a data processing system implementing a structured trading environment for the price discovery and transaction of select items, having a predetermined set of characteristics wherein said data processing system is utilized by Participants through a specific communication platform that defines the ability of various Participants to engage in said trading activity, comprising:

a plurality of communication links to Participants to transmit trading information on price and transaction attributes of said select items and Participant interactive inputs in response to said information, said inputs include Bid, Offer, and trade execution commands;

a central server, linked to, and in communication with said Participants, said server programmed with a predetermined trading control logic comprising a set protocol of trade sequences directed to implementing interactive bidding, offering, and trading commands directed by Participants, wherein trading proceeds on one or multiple price levels in one or more trading states, said states define the Participants' abilities to engage in item trading activity.

- 2. The trading system of claim 1, wherein said protocol is defined by a stored program comprising a logic structure that defines conditions where a Participant buys or sells the selected item through Hit and/or Take commands at a set price or set of prices.
- 3. The trading system of claim 1, where Participants are provided access to said information through a workstation and selectively arranged screen display.
- 4. The trading system of claim 1, wherein said protocol is controlled by a stored program comprising a logic structure that defines conditions where a Participant becomes a trader and conditions where a trader

55

5		
3		-45-
		and other Participants may participate in a trade and
		obtain price improvements from their declared buy and/or
10		sell orders.
		<ol><li>The trading system of claim 4, where price</li></ol>
	5	improvements occur when existing and/or additional
		Participants enter select item trading position changes or
15		commands.
,3		6. The trading system of claim 2, wherein said
		logic structure rank bids and/or offers.
	10	7. The trading system of claim 6, wherein said
20		system states comprise a Bid-Offer State and a trading
20		Workup State.
		8. The trading system of claim 7, wherein said
		trading states further comprise a Workdown State.
•	15	9. The trading system of claim B, wherein said
25		trading states further comprise a Second Look State.
		10. The trading system of claim 9, wherein said
		trading states further comprise a When State.
	00	11. The trading system of claim 1, wherein said
30	20	trading states are a function of commands entered by said
		Participants.
		12. The trading system of claim 1, wherein said trading states include select time interval control for
		uncleared bids/offers.
35	25	13. The trading system of claim 3, wherein said
	20	display further comprises a presentation of a bid side
		and/or an offer side of the market.
		14. The trading system of claim 13, wherein said
40		display further provides information as to the size of
	30	uncleared or cleared bids and/or offers.
	00	15. The trading system of claim 13, wherein said
		display further provides a queue of Participants organized
45		in groups corresponding to their respective participation
		in the bid and/or offer side of the market.
	35	16. The trading system of claim 15, wherein said

Participants queue is ordered by time of entry.

55

PCT/US99/26154 WQ.00/38093

5 -46-17. The trading system of claim 15, wherein said Participants queue is ordered by a metric derived from among time entry, size, and/or price. 10 18. The trading system of claim 16, wherein said Participants queue order is further based on quality of entry in terms of price. 19. The trading system of claim 18, wherein said 15 display provides information regarding the entry of a Hit and/or Take by a Participant. 20. The trading system of claim 15 wherein said 10 Participants' entries are controlled by size of entry 20 limits. 21. The trading system of claim 3 wherein a hierarchy of Participants can control and limit the 15 actions of other Participants. 25 22. A computer trading system for use by multiple Participants wherein one or more Participants operate a selectively configured input device for data entry and receive information about market conditions from a display 20 30 comprising: a data processor with associated control logic in communication with said input device, for providing a trading protocol wherein trading proceeds on one or multiple price levels in one or more trading states that 35 establishes trading hierarchy among Participants; and 25 allows a trade entry by a Participant to take place on select items; said input device comprises one or more trade execute 40 keys, individually assigned to a particular item available for trading, said device further comprises a plurality of 30 Participant entry keys assigning trade commands to a particular Participant for entry of Bids, Offers, Hits, 45 and Lifts; and

35

said display means for presenting a trading information profile wherein said trading profile includes pending offers and bids at select price points and sizes.

5	<b>-47-</b> ·
	23. The trading system of claim 22, wherein said
	input device provides single keystroke entry for a Bid-
	Offer command.
10	24. The trading system of claim 23, wherein said
!	trading states include Price Improvement Trading at one or
	multiple price points.
	25. The trading system of claim 23, wherein said
15	data processor provides for an interactive Bid-Offer State
	wherein Participants' price(s) and size(s) are displayed
1	O on said display means.
	26. The trading system of claim 25, wherein said
20	Bid-Offer State is terminated by a Participant's entry of
	a Hit or a Take command.
	27. The trading system of claim 25, wherein said
1	Bid-Offer State is moved to a "When" State by a new
25	Participant's entry of a Hit or Take.
	28. The trading system of claim 22, wherein said
	display means presents information on trade transactions
	and Participant's access to said information is contingent
30 2	O on system trading state and/or interval timers.
	<ol><li>A method of select item trading implemented on</li></ol>
	the system of claim 1, wherein said system provides for a
	<pre>predetermined trading protocol;</pre>
35	providing a Price Improvement Bid-Offer System State
	wherein Participants participate by entry of bids, offers,
	and volume information;
	queuing said Participants' Bids and Offers by price
40	level and/or time;
40	receiving Hits and/or Lifts from said Participants
;	responding to these bids-offers whereby Participants enter
	a Price Improvement Trade State; and
45	completing trade transactions at a single price or
45	multiple prices as established during the Price
	Improvement Trade State.
	35 30. The method of claim 29, wherein said Trade State
	is further delineated into a Workdown and Workup State.
50	

.

	~	
5		-48-
		31. The method of claim 30, wherein said Workup
		State is created by a single Participant hitting or taking
10		all pending size within a system and/or Participant-
10		controlled designated range.
	5	32. The method of claim 30, wherein said Workdown
		State is created by a single Participant hitting or taking
45		all or less than all pending size within a system and/or
15		Participant-controlled designated range.
		33. The method of claim 29, wherein said Bid-Offer
	10	State is characterized by system creation of plural
		pricing queues.
20		34. The method of claim 29, wherein said trading
		protocol is encoded in programming logic controlling said
		computer system.
	15	35. The method of claim 29, further comprising an
25		input device that includes a keypad with dynamically
		changing trade keys.
		36. The trading system of claim 1, wherein
		Participant validation is monitored and confirmed in real
30	20	time.
		37. The trading system of claim 1, wherein
		Participants are notified of current validation in real
		time.
35	۸۳	38. The trading system of claim 1, wherein
	25	Participants may be prevented from trading access at set
		time and/or system controlled intervals.
		39. The trading system of claim 1, wherein Participants are notified in real time of the status of
40		-
	30	their Bids and Offers.  40. The trading system of claim 14, wherein
	30	Participants are notified in real time of the status of
		-
45		their Hits, Takes, and/or Price Improvement Hits or Takes. 41. The trading system of claim 1, wherein
		Participants can post sequences of bids or offers at
	35	multiple prices.
	30	multiple piless.
50		

	-	
5		-49-
		42. The method of claim 29, wherein the multiple
		trade prices are determined by sharing Trader Surplus as
		determined by system controlled logic.
10		43. The trading system of claim 3, wherein bid-offer
	5	clearance times and execution priority times are system or
	•	manually controlled.
		44. The trading system of claim 3, that allows for
15		the addition or reduction, in price, of a Bid or Offer and
		stated size volume.
	10	45. The trading system of claim 3, that allows for
		the input of increases of Bids and/or Offers and Hits and
20		Takes size volumes on a gross or incremental basis.
		46. The trading system of claim 3, that allows
		queued Participants to increase the size of their open Bid
	15	or Offers, by joining the bottom of the queue for that
25		additional amount.
		47. The trading system of claim 3, that allows
		inputs to decrease the amount of the Bid or Offer,
		canceling the Bid or Offers lowest position in the queue
30	20	first.
		48. The trading system of claim 3, that allows
		inputs to Clear an Uncleared Bid or Offer before the
		interval timer automatically clears the Bid or Offer.
35	4-	49. The trading system of claim 3, that allows
	25	inputs to Cancel one side of a Bid or Offer, if the
		Participant is both a Bidder and Offerer.  50. The trading system of claim 3, that allows for
		50. The trading system of claim 3, that allows for an Unclear Bid or Offer to become a Cleared Bid-Offer and
40		open to immediate execution by any input of a Hit or Take
	30	for the specific product when a clearing interval timer
	30	reaches zero.
		51. The trading system of claim 3, that allows for
45		all Bids and/or Offers to be entered Clear, if a clearing
		interval timer is set to zero.
	25	52 The trading system of claim 3. that allows for

all Bids and/or Offers to be entered Clear, if there is no

counter Bid and/or Offer at the time of input.

PCT/US99/26154

WO 00/38093

5	-50-
	53. The trading system of claim 3, that allows the
	input of a Hit or Take order that is less than the amount
10	of the contra- Bid or Offer, and automatically stops an
, ,	inputting Participant from further buying or selling.
5	54. The trading system of claim 3, that allows the
	Participant to Hit or Take a Cleared Bid or Offer to trade
15	the entire amount showing in a single keystroke.
10	55. The trading system of claim 3, that allows the
	input of a Hit or Take order that is larger than the total
10	
20	56. The trading system of claim 3, that allows for
20	the creation of select item Hit and Take each having
	different timers.
	57. The trading system of claim 3, that establishes
15	
25	58. The trading system of claim 3, that allows for
	the Passive Hit and/or Take input corresponding to Hit or
	Take orders, resetting a timer at each volume increment.
••	59. The trading system of claim 3, that allows for
30 20	•
	60. The data processing system of claim 3, wherein
	at least one of said workstations comprise an input device
	having keys with indicia that are dynamically altered in
35	response to trading conditions.
25	61. The data processing system of claim 60, wherein key indicia is altered electronically in real time.
	62. The data processing system of claim 60, wherein
	key indicia indicates the price of a select item.
40	63. The data processing system of claim 60, wherein
30	_
	corresponding cash market price and its derivative market
	price of a select item.
45	64. The data processing system of claim 63, wherein
	key indicia indicates the difference in corresponding
35	
	65. The data processing system of claim 63, wherein
50	key indicia indicates the price of select items.

5		-51-
		66. The data processing system of claim 63, wherein
		key indicia indicates the yield of select items.
		67. The data processing system of claim 63, wherein
10		key indicia indicates the market of an issue to be traded.
	5	68. The data processing system of claim 63, wherein
		key indicia displays whether the keyboard is enabled or
		disabled.
15		69. The data processing system of claim 63, wherein
		said workstation comprises a display screen with one or
	10	more quad indicia of market information.
		70. The data processing system of claim 60, wherein
20		said input device has at least one key for undoing a
		function.
		71. The data processing system of claim 70, wherein
	15	the input device has four keys for each of said functions.
25		72. The data processing system of claim 71, wherein
		each four keys for each function are arranged in a
		symmetrical orientation.
		73. The data processing system of claim 60, wherein
30	20	said keyboard has at least one key for canceling a bid,
		placing a bid, executing a buy, executing a sell, placing
		an offer, undoing a function, and completing a
		transaction.
35	05	74. The data processing system of claim 4, wherein
	25	said communication link includes an input device.
		75. The data processing system of claim 72, wherein the columns keys for placing an offer, undoing a function,
		and completing a transaction are disposed to the right of
40		the buy and sell columns of the keys.
	30	76. The data processing system of claim 72, wherein
	30	a numeric keypad is disposed between the buy and sell
		columns of the keyboard.
45		77. The data processing system of claim 74, wherein
		said keyboard has at least one key for canceling a bid,
	35	placing a bid, executing a buy, executing a sell, placing
	50	placing a bla, oncouring a bay, amount of the

an offer, undoing a function, and completing a

transaction.

·		-52-
		78. The data processing system of claim 77, wherein
		the keyboard has sets of up to four keys for each of said
10		functions.
70		79. The data processing system of claim 78, wherein
	5	each set of keys for each function are arranged in a
		column.
46		80. The data processing system of claim 79, wherein
15		the columns of keys for canceling a bid and placing a bid
		are disposed on the keyboard to the left of the buy and
	10	sell columns of keys.
		81. The data processing system of claim 80, wherein
20		the columns of keys for placing an offer, undoing a
		function, and completing a transaction are disposed to the
		right of the buy and sell columns of keys.
	15	82. The data processing system of claim 81, wherein
25		a numeric keypad is disposed between the buy and sell
		column keys.
		83. The method of claim 29, wherein said Hits and/or
		Takes are entered using a keyboard.
30	20	84. The method of claim 30, wherein said keyboard
		includes a key dedicated to a particular select item.
		85. The method of claim 30, wherein said keyboard
		includes a plurality of keys each dedicated to a
35		particular select item.
	25	86. The method of claim 74, wherein said keyboard
		includes a key dedicated to a particular select item.
		87. The data processing system of claim 74, wherein
40		said keyboard includes a plurality of keys each dedicated
40		to a particular select item.
	30	88. The data processing system of claim 4, wherein
		said keyboard includes a key dedicated to a particular
		select item.
45		89. The data processing system of claim 4, wherein
		said keyboard includes a plurality of keys each dedicated
	35	to a particular select item.
		90. A trading computer system for operation by a
50		Participant in an electronic trading environment where

5

10

15

20

25

30

35

40

45

5

10

15

20

25

30

35

-53-

items are offered for sale via electronic communication between plural of said Participants, comprising:

network interconnection establishing communication between plural computers and one or more computer servers;

one or more computer servers capable of receiving inputs from said plural computers and providing output to said plural computers in accordance with a trading defining protocol;

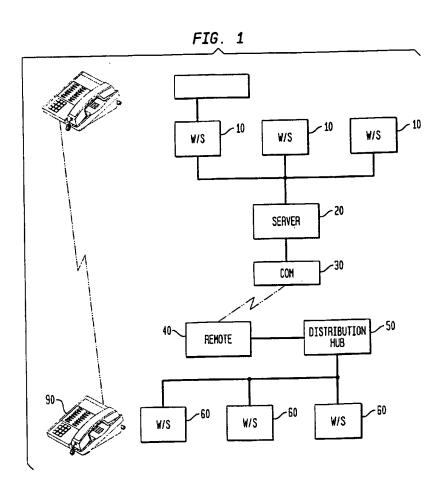
said plural computers individually including at least an output system for presenting trading information in a format comprehendible by said Participants, and an input system for transferring commands from said Participants to said server(s) regarding trading positions and the entry of executed trades at multiple price levels in one or more trading states in response to said trading information.

- 91. The trading computer system of claim 90, wherein said output system on said plural computers includes a display for visual presentation of said trading information.
- 92. The trading system of claim 90, wherein said output system on said plural computers includes audio presentation of said trading information.
- 93. The trading system of claim 90, wherein said trading defined protocol includes logic that controls access to and entry of electronic trading commands in accordance with plural trading states.
- 94. The trading system of claim 93, wherein said states include a Bid-Offer State that provides trading information to said plural computers regarding current items and prices thereof and permits Participants to input trading commands including a Hit or Take of a pending bid or offer.
- 95. The trading system of claim 94, wherein said Bid-Offer State further provides one or more pricing queues for organizing Participants based on bid or offer pricing and time.

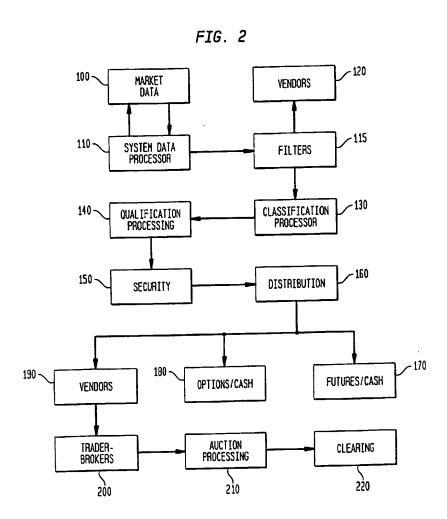
50

5	-54-
•	96. The trading system of claim 95, wherein said
	states include a Workup state established by said server
40	upon entry of a Hit or Take of all bids or offers,
10	respectively.
5	97. The trading system of claim 96, wherein said
	Workup state further sets for a predetermined interval the
	number of Participants provided trade command access.
15	98. The trading system of claim 97, wherein said
	server computer establishes extended trading access during
10	the Workup state at price levels calculated based on last
	bid or offer positions of Participants.
20	99. The trading system of claim 98, wherein said
	states further comprise a Workdown state and said server
	computer establishes said Workdown state upon entry of a
15	trading order for less than all of pending bids or offers
25	in said trading information.
	100. The trading system of claim 90, wherein said
	item is a financial instrument.
	101. The trading system of claim 90, wherein said
30 20	
	102. The trading system of claim 90, wherein said
	item is a U.S. Treasury debt instrument.
	103. The trading system of claim 90, wherein said
35	item is a derivative financial product.
25	104. The trading system of claim 90, wherein said
	item is a physical commodity.
	105. The trading system of claim 90, wherein said
40	item is selected from the group consisting of art,
,,,	automobiles, electricity, pollution rights, carbon
3	
	106. The trading system of claim 1, wherein said item
45	is a financial instrument.
43	107. The trading system of claim 1, wherein said item
	is a futures contract.
3	
50	is an options contract.

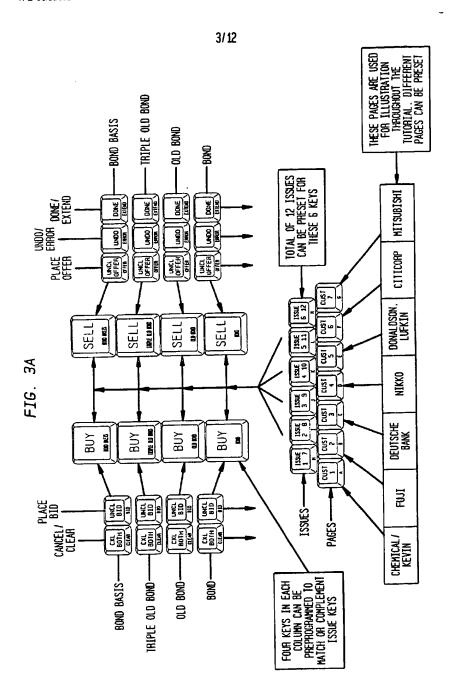
	••	
5		-55-
		109. The trading system of claim 1, wherein said item
		is an equity instrument.
		110. The trading system of claim 90, wherein said
10		item is an equity/debt hybrid instrument.
	5	111. The trading system of claim 90, wherein said
		item is a municipal debt instrument.
		112. The trading system of claim 90, wherein said
15		item is a preferred stock.
		113. The trading system of claim 90, wherein said
	10	item is a convertible bond.
		114. An input device for use with a computer system
20		supporting interactive trading of select items, said input
		device comprising:
		a plurality of input keys wherein said keys are
	15	arranged with important trade command keys having size
25		and/or position priority; said input keys further
		comprising at least one key that includes a dynamic key
		display wherein said key display presents changeable
		information regarding functions associated with said key.
30	20	115. The input device of claim 114 wherein said input
		keys further comprise at least one key pre-programmed for
		trade entry for one pre-select customer.
		116. The input device of claim 114 wherein said
35		dynamic display changes upon changes in trade states.
33		
40		
40		
45		
45		



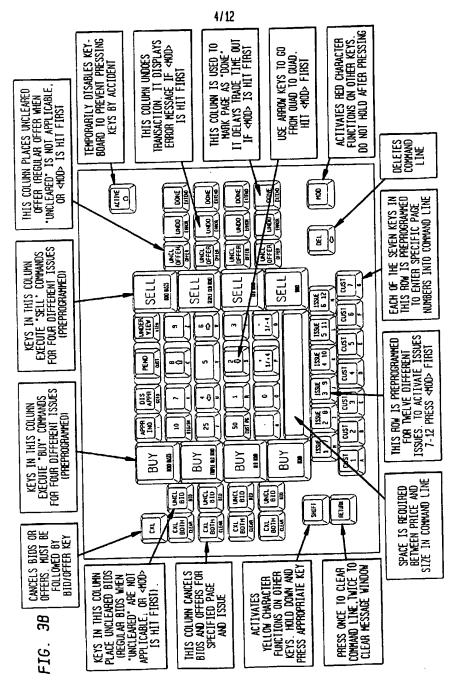
SUBSTITUTE SHEET (RULE 26)



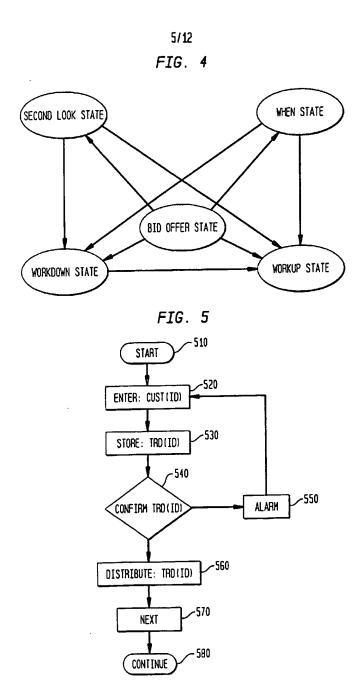
SUBSTITUTE SHEET (RULE 26)



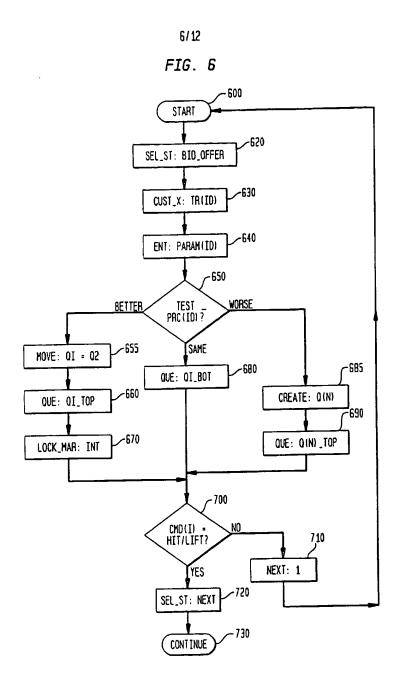
SUBSTITUTE SHEET (RULE 26)



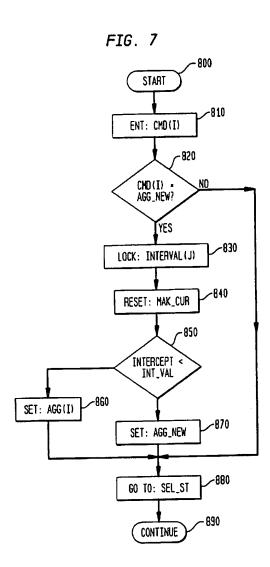
SUBSTITUTE SHEET (RULE 26)



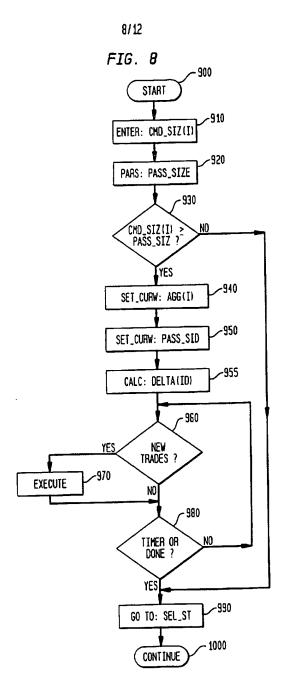
SUBSTITUTE SHEET (RULE 26)



SUBSTITUTE SHEET (RULE 26)



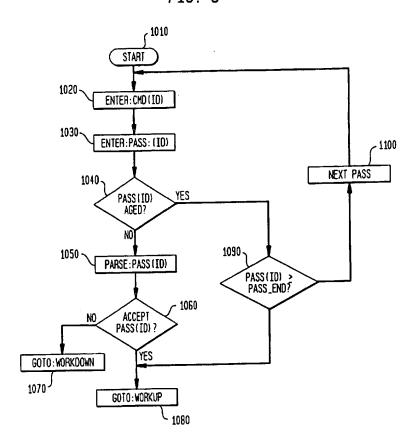
SUBSTITUTE SHEET (RULE 26)



SUBSTITUTE SHEET (RULE 26)

9/12

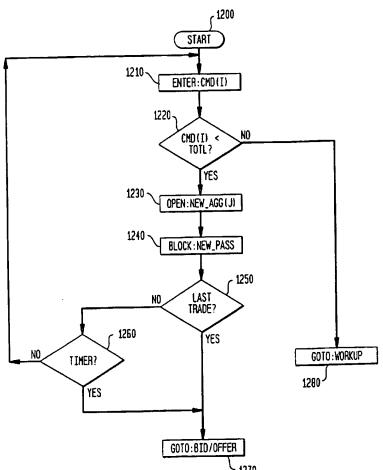
FIG. 9



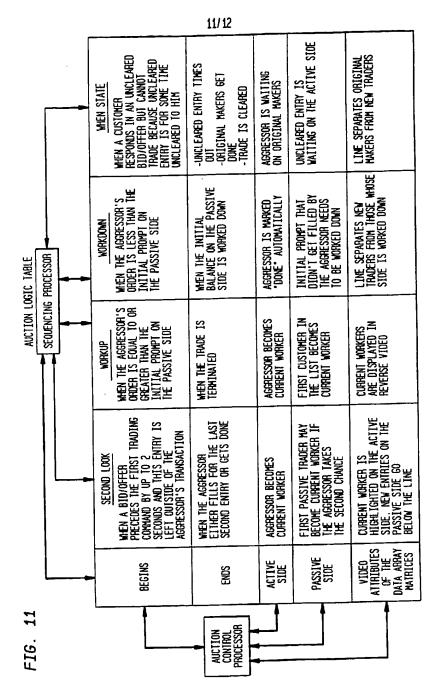
SUBSTITUTE SHEET (RULE 26)

10/12

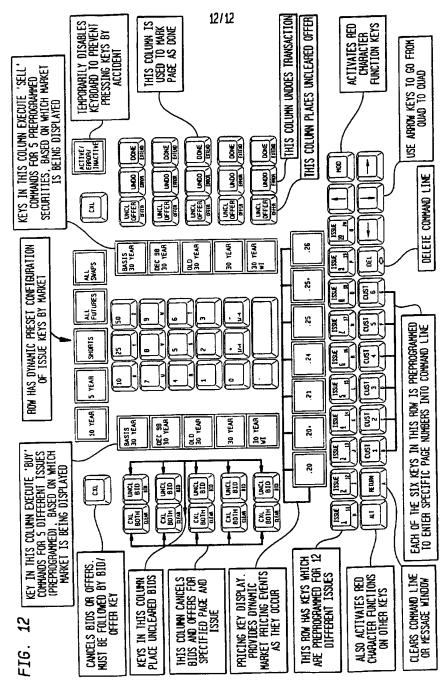
FIG. 10



SUBSTITUTE SHEET (RULE 26)



SUBSTITUTE SHEET (RULE 26)



SUBSTITUTE SHEET (RULE 26)

International application No.
PCT/US99/26154

	SSIFICATION OF SUBJECT MATTER		i	
IPC(6)	G06F 17/60 705/37; 345/168, 172			
According to	o International Patent Classification (IPC) or to both n	ational classification and IPC		
	DS SEARCHED			
	neumentation searched (classification system followed	by classification symbols)		
U.S. :	705/37; 345/168, 172			
Documental	ion searched other than minimum documentation to the	extent that such documents are included	in the fields scarched	
Ducumeman				
Electronic o	lata base consulted during the international search (name	ne of data base and, where practicable	, search terms used)	
	DR LINK, Internet			
DIALOG	, De Divis, inches			
c. DOC	UMENTS CONSIDERED TO BE RELEVANT			
Category*	Citation of document, with indication, where ap	propriate, of the relevant passages	Relevant to claim No.	
	WO 98/26363 A (CANTOR FIT	ZGERALD SECURITIES;	1-116	
X	FRASER et al.) 18 June 1998	ZOZKAZO DEGILITZE,	•	
	FRASER et al.) 16 Julie 1996			
1/	US 3,656,148 A (BELCHER et al.) 11	APRII 1972 Figure 1	114	
Y	05 3,030,146 A (BEECHER CL M.) 11	/11 ld2 17/2, 1 lga-0 1		
Y	US 4,412,287 A (BRADDOCK, III, et	al ) 25 October 1983	1-113	
ĭ	US 4,412,287 A (BRADDOCK, III, C	. m., 25 Gotobe. 1700		
Y	US 4,674,044 A (KALMUS et al.) 16	June 1987	1-113	
I	03 4,074,044 A (RADATOS CI III.) 10			
Y	US 4,903,201 A (WAGNER) 20 Febru	ıarv 1990. all	1-113	
1	Figure 19	,,	114	
	I iguic 19			
Y	US 5,038,284 A (KRAMER) 06 Augu	st 1991	1-113	
•	00 3,030,20 (1241111224, 11 1126			
Y	US 5,136,501 A (SILVERMAN et al.)	04 August 1992	1-113	
•	05 5,150,501 11 (012 1 21 21 21 21 21 21 21 21 21 21 21 21		ļ	
To a	ther documents are listed in the continuation of Box C	. See patent family annex.		
			remational filing date or prority	
dese and not in conflict with the application but cited to understand				
*A* document defining the general state of the art which is not considered to be of particular relevance   *X* document of particular relevance   *X* document of particular relevance; the claimed invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the principle of the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlying the invention cannot be a support to the cory underlyi				
.E. c	arlier document published on or after the international filing date	considered novel or cannot be consid	ered to involve an unventive step	
.r. q	ocurrent which may throw doubts on priority claim(s) or which is ited to establish the publication date of another citation or other	when the document is taken alone	hl-iad invention connot be	
	pecial reason (as specified)	"Y" document of particular relevance; to considered to involve an inventive	a step when the document is	
.0. 9	ocument referring to an oral duclosure, use, exhibition or other a	combined with one or more other su being obvious to a person skilled in	ch document, such combination	
	document published prior to the international filing date but later than "g" illocument member of the same patent family			
t:	te priority date claimed c actual completion of the international search	Date of mailing of the international se	earch report	
Date of th	e actual completion of the unconstitutional scarci		•	
11 JANUARY 2000 <b>21</b> JAN 2000				
Commiss	mailing address of the ISA/US concer of Patents and Trademarks		0 44 .4	
i Box PC L	on, D.C. 20231	JAMES TRAMMEL James Telephone No. (703 305-9768	K. Matthews	
Faccimile No. (703) 305-3230		Telephone No. (703/305-9768		

Form PCT iSA/210 (second sheet)(July 1992)+

International application No.
PCT/US99/26154

Category*	Citation of document, with indication, where appropriate, of the relevant passages	Relevant to claim No
<u>,                                     </u>	US 5,243,331 A (MCCAUSLAND et al.) 07 September 1993, Figure 3	114
,	US 5,305,200 A (HARTHEIMER et al.) 19 April 1994	1-113
7	US 5,689,652 A (LUPIEN et al.) 18 November 1997	1-113
′	US 5,727,165 A (ORDISH et al.) 10 March 1998	1-113
(	US 5,787,402 A (POTTER et al.) 28 July 1998	1-113
/,P	US 5,873,071 A (FERSTENBERG et al.) 16 February 1999	1-113
r.P	US 5,905,975 A (AUSUBEL) 18 May 1999	1-113
7,P	US 5,926.801 A (MATSUBARA et al.) 20 July 1999	1-113
Y,P	US 5,987,419 A (HACHINO et al.) 16 November 1999	1-113

Form PCT/ISA/210 (continuation of second sheet)(July 1992)\*

International application No. PCT/US99/26154

Box I Observations where certain claims were found unsearchable (Continuation of Item 1 of first sheet)
This international report has not been established in respect of certain claims under Article 17(2)(a) for the following reasons:
Claims Nos.: because they relate to subject matter not required to be searched by this Authority, namely:
Claims Nos.:     because they relate to parts of the international application that do not comply with the prescribed requirements to such an extent that no meaningful international search can be carried out, specifically:
Claims Nos.:  because they are dependent claims and are not drafted in accordance with the second and third sentences of Rule 6.4(a).
Box Il Observations where unity of invention is lacking (Continuation of item 2 of first sheet)
This International Searching Authority found multiple inventions in this international application, as follows:
Please See Extra Sheet.
As all required additional search fees were timely paid by the applicant, this international search report covers all searchable claims.
2. As all searchable claims could be searched without effort justifying an additional fee, this Authority did not invite payment of any additional fee.
3. As only some of the required additional search fees were timely paid by the applicant, this international search report covers only those claims for which fees were paid, specifically claims Nos.:
4. No required additional search fees were timely paid by the applicant. Consequently, this international search report is restricted to the invention first mentioned in the claims; it is covered by claims Nos.:
Remark on Protest
X No protest accompanied the payment of additional search fees.

Form PCT/ISA/210 (continuation of first sheet(1))(July 1992)\*

International application No. PCT/US99/26154

BOX II. OBSERVATIONS WHERE UNITY OF INVENTION WAS LACKING This ISA found multiple inventions as follows:

This application contains the following inventions or groups of inventions which are not so linked as to form a single inventive concept under PCT Rule 13.1. In order for all inventions to be searched, the appropriate additional search fees must be paid.

Group I, claim(s) 1-113, drawn to a data processing system for implementing trading. Group II. claim(s) 114-116, drawn to an input device.

The inventions listed as Groups I and II do not relate in a single inventive concept under PCT Rule 13.1 because, under PCT Rule 13.2, they lack the same or corresponding special technical features for the following reasons: Group I does not necessarily include an input device with special input keys according to claim 114, and Group II does not include a data processing system with a plurality of communication links and a central server.

Form PCT/ISA/210 (extra sheet)(July 1992)#